



**RENAULT
TRUCKS**



Press Release

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2025 business results: Renault Trucks consolidates its position in a market under strain

In 2025, the ongoing downturn in the transport market, following on from the previous year, resulted in an overall drop in sales volumes. In this context, Renault Trucks maintained a robust position in Europe and posted growth in its international markets. In 2025, the manufacturer invoiced a total of 55,011 vehicles, broken down as follows:

By destination

Europe: 48,362 vehicles invoiced (-4%¹)

Rest of world: 6,649 vehicles invoiced (+3%¹)

By tonnage

Medium and heavy duty ranges: 36,842 vehicles invoiced (identical to 2024)

Light commercial vehicles: 18,169 vehicles invoiced (-10%¹)

Electric vehicles

All ranges: 2,612 vehicles invoiced

Electric medium and heavy duty ranges: 800 vehicles invoiced (-20%¹)

Electric light commercial vehicles: 1,812 vehicles invoiced (+190%¹)

■ A stronger position in Europe

In Europe, Renault Trucks recorded an increase of 0.3 percentage points in market share, reaching 9.4% in the >16t segment (EU30, including Switzerland, Norway, and the United Kingdom).

Market share increased in the majority of European countries with significant gains in Ireland (14.6%, +1.3 points), Spain (14.1%, +0.4 points) and Luxembourg, where its market share amounted to 13.1% - a 7-point increase. This positive trend was driven by some large orders: in Hungary for

¹ Compared to 2024

example, 285 trucks were delivered to Waberner's, contributing to a 1.8-point increase in market share, which now stands at 12.2%.

In France, Renault Trucks ended the year with a 29.8% market share (+ 0.1 points).

■ **Defence and international sales: established growth segments**

Renault Trucks invoiced 6,649 vehicles in 2025 which represents a 3% increase in international sales over 2024.

The manufacturer posted record performance in the United Arab Emirates gaining a 15% market share – up 6 points on 2024. In Qatar, Renault Trucks delivered 90 trucks to Lavajet as part of a privatisation plan for waste collection in the city of Doha and signed a 7-year service contract.

Renault Trucks consolidated its foothold in Türkiye, where it holds a stable market share (6.4%). 2025 saw a number of large-scale transactions, with Karınca Logistics and Hilal Trans each taking delivery of 100 Renault Trucks T 480s.

There was a sustained momentum of sales on the African continent. Tunisia saw sales volumes double in 2025, increasing market share to 22% (+7 points). There was also a 25% upturn in sales in Sub-Saharan Africa boosted by pertinent financing solutions and the robustness of Renault Trucks' heavy-duty vehicles which are particularly suitable for mining operations.

Volumes jumped by 10% in the defence segment. Renault Trucks won two major bids in 2025:

- 300 military refuelling vehicles for the Spanish army,
- 160 tactical and logistics vehicles for the French army.

■ **Used trucks: keeping trucks on the road longer**

In 2025, Renault Trucks invoiced 6,588 used trucks (compared to 7,127 in 2024), a decrease mainly explained by a reduced availability of used trucks.

The manufacturer is continuing to develop solutions intended to keep trucks on the road longer, capitalising on its repurposing centre, the Used Trucks Factory in Bourg-en-Bresse, and the Used Truck Centre in Lyon where trucks are refurbished. 2025 saw the launch of a special used trucks edition, the Renault Trucks T01 Racing, illustrating the manufacturer's ability to exploit the full potential of its trucks throughout their lifetime.

■ **Electromobility: higher volumes and an extended range**

Renault Trucks invoiced 2,612 electric vehicles in 2025, which represents a 60% increase over 2024 (1,628 units).

This growth is primarily driven by electric light commercial vehicles; deliveries virtually tripled from 625 units in 2024 to 1,812 units in 2025. This dynamic trend looks set to continue in 2026 thanks to a 48% increase in orders for electric light commercial vehicles last year.

On the European electric medium and heavy-duty segment, Renault Trucks recorded a market share of 15% compared to 24.2% in 2024. Despite an increasingly competitive market, Renault Trucks' electrification rate was considerably higher than the European average: 3.5% compared to 2.2%.

Renault Trucks continues to dominate its domestic market with an extremely high market share in the electric medium and heavy-duty ranges: 63%.

Renault Trucks is committed to the scaling up of the electrification of road freight transportation and has invested accordingly, adding new electric trucks to its range. The following electric trucks will go into production in 2026:

- The Renault Trucks E-Tech D, ultra-compact trucks for urban deliveries, available in 12- and 14-tonne versions, manufactured at Blainville-sur-Orne (Calvados, France);
- The Renault Trucks E-Tech T 540, designed for regional haulage, manufactured in Bourg-en-Bresse (Ain, France);
- The Renault Trucks E-Tech T 585, a model which optimises payload capacity, manufactured in Bourg-en-Bresse (Ain, France);
- The Renault Trucks E-Tech T 780, a long-haul electric truck, which offers 600 km of range on a single charge, manufactured in Bourg-en-Bresse (Ain, France).

In addition, in 2027, Renault Trucks will distribute the new generation of light commercial vehicles, developed by Flexis.

“Renault Trucks has proven its resilience in a market which is returning to normal after years of strong growth. We are maintaining our positions in Europe, continuing our international development and pushing harder on electromobility, in particular for electric light commercial vehicles. Our goal is clear: transform transportation sustainably while safeguarding our customers’ economic performance,” concludes Antoine Duclaux, Renault Trucks CEO.

About Renault Trucks

Renault Trucks, the French truck manufacturer, has been providing professionals with transport solutions since 1894, from electric cargo-bikes and light commercial vehicles to heavy duty tractors. Committed to the energy transition, Renault Trucks offers fuel efficient vehicles and a complete range of 100% electric trucks, with their operating life extended through a circular economy approach.

Renault Trucks is part of the Volvo Group, one of the world's leading manufacturers of trucks, buses, construction equipment and industrial and marine engines. The group also provides complete financing and service solutions.

Key figures:

10,000 employees worldwide

4 production sites in France

1,450 sales and service points worldwide

55,011 vehicles sold in 2025

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